

Message Text

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PAGE 01 MONTRE 00801 072033Z

66

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 056734

R 071928Z MAY 75

FM AMCONSUL MONTREAL

TO USDOC WASHDC

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UNCLAS MONTREAL 0801

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0067

2. 05/07/75

3. E. TOLMAN

4. 122 CANADA

5. M,Y - FUNERAL PARLORS, SERVICES, SUPPLIES

6(A). CALL, WRITE, CABLE

6(B). FERNAND SANSREGRET

6(C). MONTREAL CASKET CO., LTD.

2125 VALOIS ST.

MONTREAL, P.Q.

7. TEL: (514) 521-5428

8. --

9. 101

10. DESCRIPTION

3429812-0000 BURIAL CASKET AND CASKET SHELL HARDWARE

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3995XXX-0000 BURIAL CASKETS

MONTREAL CASKET CO., WITH ANNUAL SALES OF OVER DOLLARS ONE MILLION AND WITH 35 EMPLOYEES, IS ONE OF THE LARGEST MANUFACTURERS OF WOODEN BURIAL CASKETS IN THE PROVINCE OF QUEBEC. IT ALSO OWNS AND OPERATES A NUMBER OF FUNERAL PARLORS IN THIS AREA. IT HAS LONG SUPPLEMENTED ITS OWN WOODEN CASKET OUTPUT WITH IMPORTS OF STEEL CASKETS AND CASKET LININGS FROM A U.S. FIRM WHICH HAS RECENTLY GONE OUT OF BUSINESS. IT SEEKS A NEW SOURCE OF U.S. SUPPLY. ESTIMATED ANNUAL SALES POTENTIAL OF IMPORTED CASKETS IS 500 TO 600 UNITS. IT ALSO SEEKS CASKET HARDWARE AND TRIMMINGS, AND CASKET LININGS.

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Message Attributes

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